

## Chatham Twp. November 2008 Market Activity

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	21 Crestwood Drive	RanchExp	\$849,000	\$830,000	\$827,900	11/4/2008	16	97.76%	1.00
2	25D Heritage Dr.	OneFloor	\$309,900	\$291,500	\$266,600	11/5/2008	77	94.06%	1.09
3	14 Cedar Lane	CapeCod	\$449,900	\$437,500	\$415,700	11/6/2008	42	97.24%	1.05
4	106 Noe Ave	Bi-Level	\$850,000	\$760,000	\$871,700	11/12/2008	162	89.41%	0.87
5	12 Lenape Trl	Colonial	\$729,000	\$700,000	\$650,600	11/13/2008	62	96.02%	1.08
6	357 Shunpike Road	Colonial	\$1,745,000	\$1,625,000	\$0	11/14/2008	183	93.12%	
7	10G Sentinel Ct	OneFl/TwnInt	\$349,900	\$320,000	\$318,300	11/20/2008	38	91.45%	1.01
8	41 Rolling Hill Drive	Colon/Custom	\$2,150,000	\$2,216,180	\$992,500	11/20/2008	5	103.08%	2.23
9	4 Aberdeen Road	Colon/Custom	\$2,495,000	\$2,200,000	\$0	11/24/2008	69	88.18%	
AVERAGES			\$1,103,078	\$1,042,242			73	94.48%	1.19

**Average Days on Market** 73  
**Average List Price** \$1,103,078  
**Average Sales Price** \$1,042,242  
**% of List Price to Sales Price** 94.48%  
**Sales Price to Assessed Value** 1.19  
**# of Units for the Month** 9

welcome home

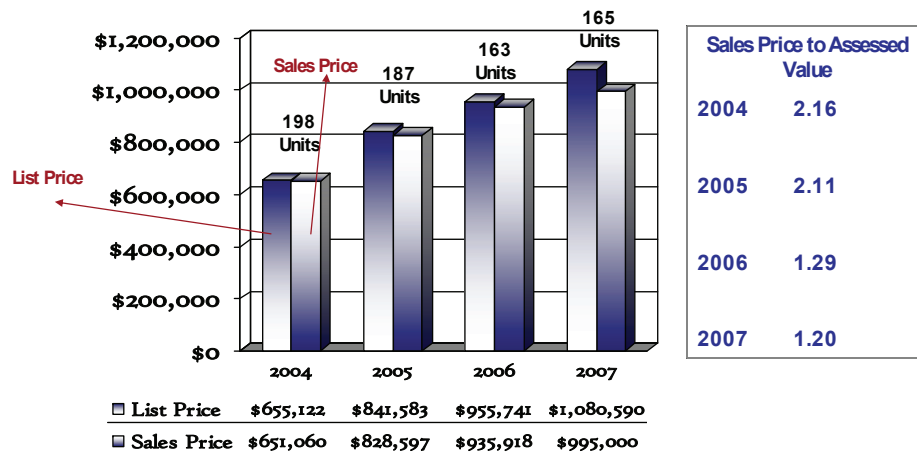
**FLASHBACK!!!!**  
**November 2007:**  
**AVG YTD Sales Price: \$1,059,347 -6.5%**  
**DOM: 74 -8.2%**  
**#Units YTD: 155 -11.0%**

## Chatham Twp. Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$834,975	\$1,302,044	\$987,000	\$805,773	\$1,166,481	\$956,132	\$975,459	\$1,030,686	\$1,229,129	\$1,362,225	\$1,103,078		\$1,027,142
Average Sales Price	\$834,925	\$1,249,567	\$948,722	\$777,033	\$1,128,063	\$920,579	\$949,971	\$1,000,976	\$1,170,214	\$1,259,475	\$1,042,242		\$991,151
Days on Market	72	86	90	96	44	57	49	54	69	153	73		68
% of List Price to Sales Price	99.27%	96.77%	97.08%	96.42%	97.31%	96.56%	97.31%	97.39%	95.82%	92.58%	94.48%		96.84%
Sales Price to Assessed Value	1.09	1.08	1.06	1.06	1.30	1.07	1.11	1.22	1.17	1.10	1.19		1.23
# Units Sold	12	9	9	15	16	19	17	21	7	4	9		138

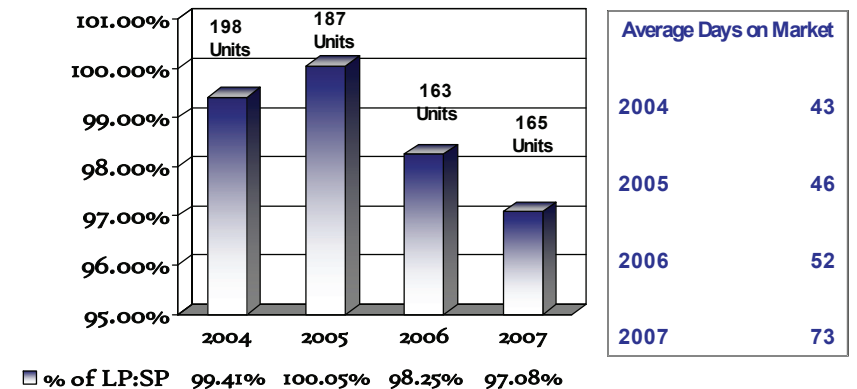
### Chatham Twp. Market Averages 2004-2007

List Price vs. Sales Price and Sales Price to Assessed Value Ratio



### Chatham Twp Market Averages 2004-2007

Percentage of List Price to Sales Price



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.  
 All residential properties sold: Fee Simple, Townhomes & Condos

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